

Chiyoda Airtech Solutions

Number of positions: 1

Work Location: Ghent, Belgium

For questions or applications, please contact: **Daishi Matsumoto**

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Company Summary:

As part of the Chiyoda Air-con Parts Group, Chiyoda Airtech Solutions B.V. supports the connection between Japanese manufacturing expertise and global markets by providing reliable technical coordination and customer service.

The Chiyoda Air-Con Parts Group leverages its proprietary joining and sealing technologies to operate three core businesses in air-conditioning and refrigeration equipment: pressure vessels, piping assemblies, and valves (functional components). The company maintains a fully integrated in-house production system that covers every stage from development to final inspection.

Required Qualifications

- Able to travel within Europe
- Able to communicate technically with customers in English
- Basic knowledge of mechanical engineering, refrigeration/air-conditioning engineering, thermodynamics, and fluid mechanics
- Able to engage in technical discussions with customers' engineering departments
- Able to understand customer issues and propose solutions using our products
- Able to independently conduct customer visits

Preferred Qualifications

- Experience in the HVAC (heating, ventilation, air-conditioning & refrigeration) industry
- Knowledge or experience related to pressure vessels
- Knowledge or experience related to valves
- Knowledge or experience with compressors, heat exchangers, piping components, etc.
- Experience working with OEM customers

- Experience as an application engineer
- Ability in Dutch or French

Job Responsibilities

- Visiting European HVAC and refrigeration equipment manufacturers
- Technical meetings with customers' development and design departments
- Identifying customer needs and technical challenges
- Providing technical proposals for pressure vessels and valve products
- Collecting information on new development projects
- Coordinating with internal engineering teams
- Developing new customers and supporting existing customers

Desired Candidate Profile

- Able to communicate with customers while understanding technical concepts
- Able to make solution-oriented proposals
- Highly motivated to learn and capable of acquiring new product knowledge
- Able to work in a multicultural environment